## Retail by the Numbers



## Retail by the Numbers

## Retail statistics for March 2020

From Statistics Canada's May 2020 retail trade release

## This report builds on Statistics Canada data

While this report is heavily reliant on Statistics Canada data, there are a few key ways that RCC supplements Statistics Canada's data in order to support the reader. RCC's value-add here is:

- Retail Trend Numbers: Statistics Canada has a method that they report online for calculating trend numbers. RCC adds that trend calculation to its numbers.
- Core-Retail Sales: This category captures the types of retail sales most common among RCC members. Specifically, Core-Retail removes gasoline station and motor vehicle and parts sales from total retail sales by subtracting Statistics Canada NAICS 447 and 441 from NAICS 44-45.


## 1| NATIONAL HIGHLIGHTS

## Retail Sales Numbers

In March 2020, about 40\% of Canadian retailers experienced store shutdowns of five days on average (Source: Statistics Canada, Retail Trade, March 2020). Canadian total retail posted a historic MoM seasonally adjusted decline of -10\% in March. Sectors that experienced the most March shutdowns, such as furniture and clothing, experienced severe declines. Others that stayed open, and could satisfy high consumer demand, such as the food and beverage and health and personal care sectors, did well. Core retail actually increased by $2.82 \%$ nationally.

TABLE 1: Canada's Retail Growth: Seasonally Adjusted
(updated monthly)
 Sales

Actuals
Percent Growth
(in millions of $\$ C A D$, ie. $\times 1,000,000)$

Category
Canada - Seasonally Adjusted Sales

| March 2020 | Trend Value | $\begin{aligned} & \text { March } \\ & 2019 \end{aligned}$ | MOM: <br> Feb 2020 <br> Mar 2020 | YOY: <br> Mar 2019 <br> Mar 2020 |
| :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \$ \\ 47,074.1 \end{gathered}$ | $\begin{gathered} \$ \\ 50,304.7 \end{gathered}$ | $\begin{gathered} \$ \\ 51,409.0 \end{gathered}$ | - 10.02\% | - 8.43\% |


|  | Total Retail Sales | $\begin{gathered} \$ \\ 47,074.1 \end{gathered}$ | $\begin{gathered} \$ \\ 50,304.7 \end{gathered}$ | $\begin{gathered} \$ \\ 51,409.0 \end{gathered}$ | - 10.02\% | - 8.43\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\stackrel{\text { P }}{ }$ | Core-Retail <br> (Total Retail Sales excl. Total Auto \& Gas Sales) | $\begin{gathered} \$ \\ 33,552.4 \end{gathered}$ | $\begin{gathered} \$ \\ 32,942.7 \end{gathered}$ | $\begin{gathered} \$ \\ 32,102.5 \end{gathered}$ | + 2.82\% | +4.52\% |
| 0 | Auto Parts <br> (Tires, Parts \& Accs.; Total Auto excl. Car sales) | $\begin{gathered} \$ \\ 777.4 \end{gathered}$ | $\begin{gathered} \$ \\ 824.4 \end{gathered}$ | $\begin{gathered} \$ \\ 891.6 \end{gathered}$ | - 11.46\% | - 12.80\% |
|  | Furniture \& Home Furnishings | $\begin{gathered} \$ \\ 1,212.9 \end{gathered}$ | $\begin{gathered} \$ \\ 1,451.8 \end{gathered}$ | $\begin{gathered} \$ \\ 1,630.3 \end{gathered}$ | - 24.49\% | - 25.60\% |
| 5 | Electronics \& Appliances | $\begin{gathered} \$ \\ 1,144.0 \end{gathered}$ | $\begin{gathered} \$ \\ 1,141.4 \end{gathered}$ | $\begin{gathered} \$ \\ 1,164.2 \end{gathered}$ | + 0.79\% | - 1.73\% |
| 2-0 | Building Mats. \& Garden Equip | $\begin{gathered} \$ \\ 3,284.6 \end{gathered}$ | $\begin{gathered} \$ \\ 3,284.7 \end{gathered}$ | $\begin{gathered} \$ \\ 3,235.0 \end{gathered}$ | + 0.04\% | + 1.53\% |
| (2) | Food \& Beverage Stores (Grocery, Alcohol and Convenience Stores) | $\begin{gathered} \$ \\ 13,373.9 \end{gathered}$ | $\begin{gathered} \$ \\ 11,827.8 \end{gathered}$ | $\begin{gathered} \$ \\ 10,710.4 \end{gathered}$ | + 22.77\% | + 24.87\% |
|  | Health \& Personal Care (Including Pharmacy) | $\begin{gathered} \$ \\ 4,257.1 \end{gathered}$ | $\begin{gathered} \$ \\ 4,123.1 \end{gathered}$ | $\begin{gathered} \$ \\ 4,009.0 \end{gathered}$ | + 4.61\% | + 6.19\% |
| $\sqrt[3]{3}$ | Clothing \& Accessories | $\begin{gathered} \$ \\ 1,431.5 \end{gathered}$ | $\begin{gathered} \$ \\ 2,394.3 \end{gathered}$ | $\begin{gathered} \$ \\ 2,975.3 \end{gathered}$ | - 51.31\% | - 51.89\% |
| $0_{0}^{0}$ | Sporting, hobby, book \& music | $\begin{gathered} \$ \\ 814.4 \end{gathered}$ | $\begin{gathered} \$ \\ 956.8 \end{gathered}$ | $\begin{gathered} \$ \\ 1,028.1 \end{gathered}$ | - 23.83\% | - 20.79\% |
| 解 | General Merchandise | $\begin{gathered} \$ \\ 6,575.9 \end{gathered}$ | $\begin{gathered} \$ \\ 6,289.1 \end{gathered}$ | $\begin{gathered} \$ \\ 5,999.3 \end{gathered}$ | + 6.43\% | + 9.61\% |
| Source: Statistics Canada. Table 20-10-0008-01 Retail trade sales by province and territory ( $\times 1,000$ ) |  |  |  |  |  |  |

TABLE 2: Canada's Retail Growth: Unadjusted Sales
Actuals
Percent Growth
(in millions of \$CAD, ie. x 1,000,000)

| Category <br> Canada - Unadjusted Sales |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 2020 | Trend Value | $\begin{gathered} \text { March } \\ 2019 \end{gathered}$ | MOM: <br> Feb 2020 <br> Mar 2020 | YOY: <br> Mar 2019 <br> Mar 2020 |
|  | Total Retail Sales | $\begin{gathered} \$ \\ 43,424.2 \end{gathered}$ | $\begin{gathered} \$ \\ 44,623.0 \end{gathered}$ | $\begin{gathered} \$ \\ 48,711.5 \end{gathered}$ | + 1.22\% | - 10.85\% |
| $\mu$ | Core-Retail <br> (Total Retail Sales excl. Total Auto \& Gas Sales) | $\begin{gathered} \$ \\ 30,013.1 \end{gathered}$ | $\begin{gathered} \$ \\ 29,680.7 \end{gathered}$ | $\begin{gathered} \$ \\ 29,489.9 \end{gathered}$ | + 10.60\% | + 1.77\% |
| $0$ | Auto Parts <br> (Tires, Parts \& Accs.; Total Auto excl. Car sales) | $\begin{gathered} \$ \\ 667.0 \end{gathered}$ | $\begin{gathered} \$ \\ 660.0 \end{gathered}$ | $\begin{gathered} \$ \\ 744.5 \end{gathered}$ | + 9.15\% | - 10.40\% |
| 霅 | Furniture \& Home Furnishings | $\begin{gathered} \$ \\ 1,144.2 \end{gathered}$ | $\begin{gathered} \$ \\ 1,318.1 \end{gathered}$ | $\begin{gathered} \$ \\ 1,549.8 \end{gathered}$ | - 13.50\% | - 26.17\% |
|  | Electronics \& Appliances | $\begin{gathered} \$ \\ 980.5 \end{gathered}$ | $\begin{gathered} \$ \\ 1,058.2 \end{gathered}$ | $\begin{gathered} \$ \\ 1,011.8 \end{gathered}$ | + 14.20\% | -3.09\% |
|  | Building Mats. \& Garden Equip | $\begin{gathered} \$ \\ 2,619.9 \end{gathered}$ | $\begin{gathered} \$ \\ 2,393.6 \end{gathered}$ | $\begin{gathered} \$ \\ 2,557.9 \end{gathered}$ | + 20.74\% | + 2.42\% |
| Food \& Beverage Stores (Grocery, Alcohol and Convenience Stores) |  | $\begin{gathered} \$ \\ 12,292.1 \end{gathered}$ | $\begin{gathered} \$ \\ 11,090.9 \end{gathered}$ | $\begin{gathered} \$ \\ 10,414.7 \end{gathered}$ | + 24.16\% | + 18.03\% |
| Health \& Personal Care (Including Pharmacy) |  | $\begin{gathered} \$ \\ 4,203.7 \end{gathered}$ | $\begin{gathered} \$ \\ 4,074.9 \end{gathered}$ | $\begin{gathered} \$ \\ 3,985.0 \end{gathered}$ | + 9.86\% | + 5.49\% |
| Clothing \& Accessories |  | $\begin{gathered} \$ \\ 1,184.3 \end{gathered}$ | $\begin{gathered} \$ \\ 2,044.0 \end{gathered}$ | $\begin{gathered} \$ \\ 2,580.9 \end{gathered}$ | - 42.66\% | - 54.11\% |
| Sporting, hobby, book \& music |  | $\begin{gathered} \$ \\ 660.4 \end{gathered}$ | $\begin{gathered} \$ \\ 851.9 \end{gathered}$ | $\begin{gathered} \$ \\ 846.0 \end{gathered}$ | - 16.55\% | -21.94\% |
| 院 | General Merchandise | $\begin{gathered} \$ \\ 5,683.5 \end{gathered}$ | $\begin{gathered} \$ \\ 5,562.9 \end{gathered}$ | $\begin{gathered} \$ \\ 5,352.8 \end{gathered}$ | + 13.55\% | + 6.18\% |
|  | tatistics Canada. Table 20-10-0008-01 | te sales by pro | errito |  |  |  |

## 2 |PROVINCIAL NUMBERS

COVID-19 is an unprecedented period for retail. When Statistics Canada (StatCan) released the March 2020 unadjusted and seasonally adjusted retail sales datasets on which Retail by the Numbers is based, StatCan included their own analysis of seasonally adjusted total provincial sales. A seasonally adjusted dataset allows for more meaningful examination of economic trends over time by mitigating the effects of seasonal and calendar events. The StatCan table below, "Retail sales decline in all provinces," captures seasonally adjusted sales declines for total retail in each province (Table source: Statistics Canada, Retail Trade, March 2020). In contrast, the provincial sales results in the Retail by the Numbers tables in the rest of this section use unadjusted retail sales data to report total, core and sub-sector provincial retail sales. This is because only the unadjusted retail sales dataset contains the provincial retail sub-sector data that allows us to analyze provincial sub-sectors and core retail.

Retail sales decline in all provinces

|  | 1-month \% change |
| :--- | ---: |
| Canada | -10.0 |
| Newfoundland and Labrador | -1.7 |
| Prince Edward Island | -11.9 |
| Nova Scotia | -11.3 |
| New Brunswick | -9.9 |
| Quebec | -15.7 |
| Ontario | -9.0 |
| Manitoba | -8.0 |
| Saskatchewan | -1.5 |
| Alberta | -13.0 |
| British Columbia | -4.6 |

TABLE 3: Alberta's Retail Growth: Unadjusted Sales

| Category | Actuals <br> (in millions of $\$ C A D$, ie. $\times 1,000,000)$ |  |  | Percent Growth |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Alberta - Unadjusted Sales | March 2020 | Trend Value | March 2019 | MOM: Feb 2020 Mar 2020 | YoY: <br> Mar 2019 <br> Mar 2020 |
| 2 Total Retail Sales | $\begin{gathered} \$ \\ 5,594.1 \end{gathered}$ | $\begin{gathered} \$ \\ 5,864.5 \end{gathered}$ | $\begin{gathered} \$ \\ 6,582.5 \end{gathered}$ | - 2.69\% | - 15.02\% |
| Core-Retail <br> Total Retail Sales excl. Total Auto \& Gas Sales) | $\begin{gathered} \$ \\ 3,694.1 \end{gathered}$ | $\begin{gathered} \$ \\ 3,680.0 \end{gathered}$ | $\begin{gathered} \$ \\ 3,734.4 \end{gathered}$ | + 9.69\% | - 1.08\% |
| Auto Parts (Tires, Parts \& Accs.; Total Auto excl. Car sales) | $\begin{gathered} \$ \\ 116.8 \end{gathered}$ | $\begin{gathered} \$ \\ 119.4 \end{gathered}$ | $\begin{gathered} \$ \\ 134.2 \end{gathered}$ | + 5.00\% | - 12.94\% |
| Furniture \& Home Furnishings | $\begin{gathered} \$ \\ 144.8 \end{gathered}$ | $\begin{gathered} \$ \\ 165.4 \end{gathered}$ | $\begin{gathered} \$ \\ 205.4 \end{gathered}$ | - 11.00\% | -29.49\% |
| Electronics \& Appliances | $\begin{gathered} \$ \\ 136.3 \end{gathered}$ | $\begin{gathered} \$ \\ 144.2 \end{gathered}$ | $\begin{gathered} \$ \\ 146.2 \end{gathered}$ | + 16.15\% | -6.78\% |
| Building Mats. \& Garden Equip | $\begin{gathered} \$ \\ 280.6 \end{gathered}$ | $\begin{gathered} \$ \\ 290.0 \end{gathered}$ | $\begin{gathered} \$ \\ 304.2 \end{gathered}$ | -0.67\% | - 7.75\% |
| Food \& Beverage Stores <br> (Grocery, Alcohol and Convenience Stores) | $\begin{gathered} \$ \\ 1,483.3 \end{gathered}$ | $\begin{gathered} \$ \\ 1,313.6 \end{gathered}$ | $\begin{gathered} \$ \\ 1,216.2 \end{gathered}$ | + 28.24\% | + 21.96\% |
| Health \& Personal Care (Including Pharmacy) | $\begin{gathered} \$ \\ 456.5 \end{gathered}$ | $\begin{gathered} \$ \\ 440.5 \end{gathered}$ | $\begin{gathered} \$ \\ 444.1 \end{gathered}$ | + 13.13\% | + 2.79\% |
| Clothing \& Accessories | $\begin{gathered} \$ \\ 141.6 \end{gathered}$ | $\begin{gathered} \$ \\ 254.0 \end{gathered}$ | $\begin{gathered} \$ \\ 334.1 \end{gathered}$ | - 45.73\% | - 57.62\% |
| Sporting, hobby, book \& music | $\begin{gathered} \$ \\ 80.1 \end{gathered}$ | $\begin{gathered} \$ \\ 107.8 \end{gathered}$ | $\begin{gathered} \$ \\ 126.6 \end{gathered}$ | - 20.18\% | - 36.75\% |
|  | $\begin{gathered} \$ \\ 804.9 \end{gathered}$ | $\begin{gathered} \$ \\ 797.3 \end{gathered}$ | $\begin{gathered} \$ \\ 791.4 \end{gathered}$ | + 9.43\% | + 1.71\% |
| Source: Statistics Canada. Table 20-10-0008-01 Retail trade sales by province and territory ( $\times 1,000$ ) |  |  |  |  |  |

TABLE 4: British Columbia's Retail Growth: Unadjusted Sales

| Category | Actuals <br> (in millions of \$CAD, ie. x 1,000,000) |  |  | Percent Growth |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| British Columbia Unadjusted Sales | March 2020 | Trend Value | March 2019 | MOM: <br> Feb 2020 <br> Mar 2020 | YOY: <br> Mar 2019 <br> Mar 2020 |
| Total Retail Sales | $\begin{gathered} \$ \\ 6,600.8 \end{gathered}$ | $\begin{gathered} \$ \\ 6,561.8 \end{gathered}$ | $\begin{gathered} \$ \\ 6,983.5 \end{gathered}$ | + 5.31\% | - 5.48\% |
| Core-Retail <br> (Total Retail Sales excl. Total Auto \& Gas Sales) | $\begin{gathered} \$ \\ 4,720.7 \end{gathered}$ | $\begin{gathered} \$ \\ 4,511.2 \end{gathered}$ | $\begin{gathered} \$ \\ 4,424.1 \end{gathered}$ | + 14.86\% | +6.71\% |
| Auto Parts (Tires, Parts \& Accs.; Total Auto excl. Car sales) | $\begin{gathered} \$ \\ 121.8 \end{gathered}$ | $\begin{gathered} \$ \\ 116.8 \end{gathered}$ | $\begin{gathered} \$ \\ 135.1 \end{gathered}$ | + 9.59\% | - 9.90\% |
| Furniture \& Home Furnishings | $\begin{gathered} \$ \\ 191.8 \end{gathered}$ | $\begin{gathered} \$ \\ 205.4 \end{gathered}$ | $\begin{gathered} \$ \\ 227.8 \end{gathered}$ | -6.20\% | - 15.82\% |
| Electronics \& Appliances | $\begin{gathered} \$ \\ 179.0 \end{gathered}$ | $\begin{gathered} \$ \\ 181.7 \end{gathered}$ | $\begin{gathered} \$ \\ 151.3 \end{gathered}$ | + 23.25\% | + 18.29\% |
| Building Mats. \& Garden Equip | $\begin{gathered} \$ \\ 503.2 \end{gathered}$ | $\begin{gathered} \$ \\ 427.1 \end{gathered}$ | $\begin{gathered} \$ \\ 451.2 \end{gathered}$ | + 26.20\% | + 11.54\% |
| Food \& Beverage Stores <br> (Grocery, Alcohol and Convenience Stores) | $\begin{gathered} \$ \\ 1,977.9 \end{gathered}$ | $\begin{gathered} \$ \\ 1,715.8 \end{gathered}$ | $\begin{gathered} \$ \\ 1,589.4 \end{gathered}$ | + 31.14\% | + 24.44\% |
| Health \& Personal Care (Including Pharmacy) | $\begin{gathered} \$ \\ 531.8 \end{gathered}$ | $\begin{gathered} \$ \\ 519.1 \end{gathered}$ | $\begin{gathered} \$ \\ 503.8 \end{gathered}$ | + 9.93\% | + 5.56\% |
|  <br> Accessories | $\begin{gathered} \$ \\ 193.0 \end{gathered}$ | $\begin{gathered} \$ \\ 336.9 \end{gathered}$ | $\begin{gathered} \$ \\ 452.7 \end{gathered}$ | - 44.12\% | - 57.37\% |
| Sporting, hobby, book \& music | $\begin{gathered} \$ \\ 126.3 \end{gathered}$ | $\begin{gathered} \$ \\ 152.2 \end{gathered}$ | $\begin{gathered} \$ \\ 139.7 \end{gathered}$ | - 13.70\% | - 9.60\% |
| General <br> Merchandise | $\begin{gathered} \$ \\ 800.1 \end{gathered}$ | $\begin{gathered} \$ \\ 756.8 \end{gathered}$ | $\begin{gathered} \$ \\ 714.6 \end{gathered}$ | + 16.17\% | + 11.96\% |
| Source: Statistics Canada. Table 20-10-0008-01 Retail trade sales by province and territory ( $\mathbf{1 , 0 0 0 \text { ) }}$ |  |  |  |  |  |

TABLE 5: Manitoba's Retail Growth: Unadjusted Sales

| Category | Actuals <br> (in millions of \$CAD, ie. x 1,000,000) |  |  | Percent Growth |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Manitoba - Unadjusted Sales | March 2020 | Trend Value | March 2019 | MOM: <br> Feb 2020 <br> Mar 2020 | YOY: <br> Mar 2019 <br> Mar 2020 |
| Total Retail Sales | $\begin{gathered} \$ \\ 1,552.6 \end{gathered}$ | $\begin{gathered} \$ \\ 1,543.3 \end{gathered}$ | $\begin{gathered} \$ \\ 1,703.4 \end{gathered}$ | + 5.10\% | - 8.85\% |
| Core-Retail <br> (Total Retail Sales excl. Total Auto \& Gas Sales) | $\begin{gathered} \$ \\ 1,026.3 \end{gathered}$ | $\begin{gathered} \$ \\ 978.6 \end{gathered}$ | $\begin{gathered} \$ \\ 1,006.9 \end{gathered}$ | + 18.11\% | + 1.93\% |
| Auto Parts (Tires, Parts \& Accs.; Total Auto excl. Car sales) | $\begin{gathered} \$ \\ 34.5 \end{gathered}$ | $\begin{gathered} \$ \\ 33.1 \end{gathered}$ | $\begin{gathered} \$ \\ 36.3 \end{gathered}$ | + 10.89\% | - 4.84\% |
| Furniture \& Home Furnishings | $\begin{gathered} \$ \\ 44.0 \end{gathered}$ | $\begin{gathered} \$ \\ 44.6 \end{gathered}$ | $\begin{gathered} \$ \\ 46.5 \end{gathered}$ | + 3.29\% | - 5.48\% |
| Electronics \& Appliances | $\begin{gathered} \$ \\ 23.1 \end{gathered}$ | $\begin{gathered} \$ \\ 25.2 \end{gathered}$ | $\begin{gathered} \$ \\ 24.4 \end{gathered}$ | + 20.36\% | - 5.29\% |
| Building Mats. \& Garden Equip | $\begin{gathered} \$ \\ 104.1 \end{gathered}$ | $\begin{gathered} \$ \\ 87.0 \end{gathered}$ | $\begin{gathered} \$ \\ 95.0 \end{gathered}$ | + 40.07\% | +9.53\% |
| Food \& Beverage Stores <br> (Grocery, Alcohol and Convenience Stores) | $\begin{gathered} \$ \\ 417.8 \end{gathered}$ | $\begin{gathered} \$ \\ 374.9 \end{gathered}$ | $\begin{gathered} \$ \\ 368.2 \end{gathered}$ | + 26.68\% | + $13.45 \%$ |
| Health \& Personal Care <br> (Including Pharmacy) | $\begin{gathered} \$ \\ 121.5 \end{gathered}$ | $\begin{gathered} \$ \\ 114.2 \end{gathered}$ | $\begin{gathered} \$ \\ 114.2 \end{gathered}$ | + 18.34\% | +6.39\% |
|  <br> Accessories | $\begin{gathered} \$ \\ 34.6 \end{gathered}$ | $\begin{gathered} \$ \\ 53.8 \end{gathered}$ | $\begin{gathered} \$ \\ 67.0 \end{gathered}$ | - 36.84\% | - 48.30\% |
| Sporting, hobby, book \& music | $\begin{gathered} \$ \\ 21.2 \end{gathered}$ | $\begin{gathered} \$ \\ 27.1 \end{gathered}$ | $\begin{gathered} \$ \\ 30.2 \end{gathered}$ | - 12.01\% | - 29.93\% |
| General Merchandise | $\begin{gathered} \$ \\ 213.2 \end{gathered}$ | $\begin{gathered} \$ \\ 209.3 \end{gathered}$ | $\begin{gathered} \$ \\ 218.3 \end{gathered}$ | + 15.14\% | - 2.32\% |
| Source: Statistics Canada. Table 20-10-0008-01 Retail trade sales by province and territory ( $\mathbf{1 , 0 0 0}$ ) |  |  |  |  |  |

TABLE 6: New Brunswick's Retail Growth: Unadjusted Sales
Category
Actuals
Percent Growth (in millions of $\$ C A D$, ie. $\times 1,000,000$ )

| New Brunswick Unadjusted Sales | March 2020 | Trend Value | March 2019 | MOM: Feb 2020 Mar 2020 | YOY: <br> Mar 2019 <br> Mar 2020 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total Retail Sales | $\begin{gathered} \$ \\ 924.1 \end{gathered}$ | $\begin{gathered} \$ \\ 957.5 \end{gathered}$ | $\begin{gathered} \$ \\ 1,033.3 \end{gathered}$ | + 1.19\% | - 10.57\% |
| Core-Retail <br> (Total Retail Sales excl. Total Auto \& Gas Sales) | $\begin{gathered} \$ \\ 611.6 \end{gathered}$ | $\begin{gathered} \$ \\ 606.9 \end{gathered}$ | $\begin{gathered} \$ \\ 575.2 \end{gathered}$ | + 10.13\% | + 6.32\% |
| Auto Parts (Tires, Parts \& Accs.; Total Auto excl. Car sales) | $\begin{gathered} \$ \\ 23.7 \end{gathered}$ | $\begin{gathered} \$ \\ 21.0 \end{gathered}$ | $\begin{gathered} \$ \\ 20.9 \end{gathered}$ | + 40.85\% | + 13.58\% |
| Furniture \& Home Furnishings | $\begin{gathered} \$ \\ 17.1 \end{gathered}$ | $\begin{gathered} \$ \\ 19.6 \end{gathered}$ | $\begin{gathered} \$ \\ 23.0 \end{gathered}$ | -6.58\% | - 25.69\% |
| Electronics \& Appliances | $\begin{gathered} \$ \\ 9.9 \end{gathered}$ | $\begin{gathered} \$ \\ 11.0 \end{gathered}$ | $\begin{gathered} \$ \\ 11.1 \end{gathered}$ | + 8.05\% | - 11.24\% |
| Building Mats. \& Garden Equip | $\begin{gathered} \$ \\ 57.7 \end{gathered}$ | $\begin{gathered} \$ \\ 53.1 \end{gathered}$ | $\begin{gathered} \$ \\ 48.4 \end{gathered}$ | + 15.85\% | + 19.15\% |
| Food \& Beverage Stores (Grocery, Alcohol and Convenience Stores) | $\begin{gathered} \$ \\ 227.5 \end{gathered}$ | $\begin{gathered} \$ \\ 209.8 \end{gathered}$ | $\begin{gathered} \$ \\ 196.0 \end{gathered}$ | + 20.11\% | + 16.09\% |
| Health \& Personal Care <br> (Including Pharmacy) | $\begin{gathered} \$ \\ 95.6 \end{gathered}$ | $\begin{gathered} \$ \\ 93.7 \end{gathered}$ | $\begin{gathered} \$ \\ 87.1 \end{gathered}$ | + 15.42\% | + 9.78\% |
| Clothing \& | $\begin{gathered} \$ \\ 16.5 \end{gathered}$ | $\begin{gathered} \$ \\ 27.8 \end{gathered}$ | $\begin{gathered} \$ \\ 34.8 \end{gathered}$ | - 40.78\% | - 52.65\% |
| Sporting, hobby, book \& music | $\begin{gathered} \$ \\ 13.9 \end{gathered}$ | $\begin{gathered} \$ \\ 15.7 \end{gathered}$ | $\begin{gathered} \$ \\ 15.6 \end{gathered}$ | + 4.47\% | - 10.78\% |
|  | $\begin{gathered} \$ \\ 148.9 \end{gathered}$ | $\begin{gathered} \$ \\ 151.1 \end{gathered}$ | $\begin{gathered} \$ \\ 134.8 \end{gathered}$ | + 6.42\% | + 10.46\% |
| Source: Statistics Canada. Table 2 | 08-01 Retail | province | $(1,000)$ |  |  |

TABLE 7: Newfoundland and Labrador's Retail Growth: Unadjusted Sales

| Category | Actuals <br> (in millions of \$CAD, ie. x 1,000,000) |  |  | Percent Growth |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Newfoundland and Labrador - Unadjusted Sales | March 2020 | Trend Value | March 2019 | MOM: <br> Feb 2020 <br> Mar 2020 | YOY: <br> Mar 2019 <br> Mar 2020 |
| Total Retail Sales | $\begin{gathered} \$ \\ 648.4 \end{gathered}$ | $\begin{gathered} \$ \\ 640.1 \end{gathered}$ | $\begin{gathered} \$ \\ 703.3 \end{gathered}$ | + 6.93\% | - 7.80\% |
| Core-Retail <br> (Total Retail Sales excl. Total Auto \& Gas Sales) | $\begin{gathered} \$ \\ 427.0 \end{gathered}$ | $\begin{gathered} \$ \\ 410.4 \end{gathered}$ | $\begin{gathered} \$ \\ 403.3 \end{gathered}$ | + 15.32\% | + 5.88\% |
| Auto Parts (Tires, Parts \& Accs.; Total Auto excl. Car sales) | $\begin{gathered} \$ \\ 10.3 \end{gathered}$ | $\begin{gathered} \$ \\ 10.6 \end{gathered}$ | $\begin{gathered} \$ \\ 10.8 \end{gathered}$ | +8.05\% | - 3.98\% |
| Furniture \& Home Furnishings | NA | NA | NA | NA | NA |
| Electronics \& Appliances | $\begin{gathered} \$ \\ 4.4 \end{gathered}$ | $\begin{gathered} \$ \\ 5.3 \end{gathered}$ | $\begin{gathered} \$ \\ 5.0 \end{gathered}$ | +6.13\% | - 12.23\% |
| Building Mats. \& Garden Equip | NA | NA | NA | NA | NA |
| Food \& Beverage Stores <br> (Grocery, Alcohol and Convenience Stores) | $\begin{gathered} \$ \\ 187.5 \end{gathered}$ | $\begin{gathered} \$ \\ 169.4 \end{gathered}$ | $\begin{gathered} \$ \\ 163.5 \end{gathered}$ | + 22.82\% | + 14.64\% |
| Health \& Personal Care <br> (Including Pharmacy) | $\begin{gathered} \$ \\ 63.1 \end{gathered}$ | $\begin{gathered} \$ \\ 58.3 \end{gathered}$ | $\begin{gathered} \$ \\ 57.5 \end{gathered}$ | + 19.64\% | + 9.72\% |
|  <br> Accessories | $\begin{gathered} \$ \\ 11.1 \end{gathered}$ | $\begin{gathered} \$ \\ 17.7 \end{gathered}$ | $\begin{gathered} \$ \\ 20.5 \end{gathered}$ | - 31.57\% | - 45.84\% |
| Sporting, hobby, book \& music | $\begin{gathered} \$ \\ 5.1 \end{gathered}$ | $\begin{gathered} \$ \\ 6.7 \end{gathered}$ | $\begin{gathered} \$ \\ 7.8 \end{gathered}$ | - 10.60\% | - 33.98\% |
| General <br> Merchandise | $\begin{gathered} \$ \\ 102.8 \end{gathered}$ | $\begin{gathered} \$ \\ 101.2 \end{gathered}$ | $\begin{gathered} \$ \\ 93.7 \end{gathered}$ | + 13.81\% | + 9.65\% |
| Source: Statistics Canada. Table 20-10-0008-01 Retail trade sales by province and territory (x 1,000) |  |  |  |  |  |

TABLE 8：Nova Scotia＇s Retail Growth：Unadjusted Sales

| Category | Actuals <br> （in millions of \＄CAD，ie．x 1，000，000） |  |  | Percent Growth |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Nova Scotia－Unadjusted Sales | March 2020 | Trend Value | March 2019 | MOM： <br> Feb 2020 <br> Mar 2020 | YOY： <br> Mar 2019 <br> Mar 2020 |
| 2．8 Total Retail Sales | $\begin{gathered} \$ \\ 1,104.4 \end{gathered}$ | $\begin{gathered} \$ \\ 1,152.4 \end{gathered}$ | $\begin{gathered} \$ \\ 1,279.3 \end{gathered}$ | ＋1．52\％ | －13．68\％ |
| （Total Retail Sales excl． Total Auto \＆Gas Sales） | $\begin{gathered} \$ \\ 759.4 \end{gathered}$ | $\begin{gathered} \$ \\ 751.3 \end{gathered}$ | $\begin{gathered} \$ \\ 735.3 \end{gathered}$ | ＋11．64\％ | ＋3．28\％ |
| Auto Parts （Tires，Parts \＆Accs．；Total Auto excl．Car sales） | $\begin{gathered} \$ \\ 18.9 \end{gathered}$ | $\begin{gathered} \$ \\ 19.4 \end{gathered}$ | $\begin{gathered} \$ \\ 19.9 \end{gathered}$ | ＋15．38\％ | －5．00\％ |
| Furniture \＆Home Furnishings | $\begin{gathered} \$ \\ 25.4 \end{gathered}$ | $\begin{gathered} \$ \\ 28.7 \end{gathered}$ | $\begin{gathered} \$ \\ 33.4 \end{gathered}$ | －5．46\％ | －24．07\％ |
| Electronics \＆ Appliances | $\begin{gathered} \$ \\ 10.3 \end{gathered}$ | $\begin{gathered} \$ \\ 12.3 \end{gathered}$ | $\begin{gathered} \$ \\ 11.8 \end{gathered}$ | ＋7．77\％ | －12．77\％ |
| Building Mats．\＆ Garden Equip | $\begin{gathered} \$ \\ 76.6 \end{gathered}$ | $\begin{gathered} \$ \\ 72.0 \end{gathered}$ | $\begin{gathered} \$ \\ 68.8 \end{gathered}$ | ＋22．53\％ | ＋11．31\％ |
| Food \＆Beverage Stores （Grocery，Alcohol and Convenience Stores） | $\begin{gathered} \$ \\ 327.7 \end{gathered}$ | $\begin{gathered} \$ \\ 296.6 \end{gathered}$ | $\begin{gathered} \$ \\ 283.4 \end{gathered}$ | ＋23．58\％ | ＋15．61\％ |
| Health \＆Personal Care <br> （Including Pharmacy） | $\begin{gathered} \$ \\ 114.2 \end{gathered}$ | $\begin{gathered} \$ \\ 109.5 \end{gathered}$ | $\begin{gathered} \$ \\ 104.4 \end{gathered}$ | ＋13．04\％ | ＋9．36\％ |
| ${ }^{3}>$ Clothing \＆ | \＄ | \＄ | \＄ |  |  |
| 官 Accessories | 21.4 | 36.0 | 44.3 | － $38.78 \%$ | － $51.68 \%$ |
| Sporting，hobby， book \＆music | $\begin{gathered} \$ \\ 15.0 \end{gathered}$ | $\begin{gathered} \$ \\ 19.0 \end{gathered}$ | $\begin{gathered} \$ \\ 20.1 \end{gathered}$ | －7．77\％ | －25．04\％ |
| 周居 General | $\begin{gathered} \$ \\ 138.5 \end{gathered}$ | $\begin{gathered} \$ \\ 146.0 \end{gathered}$ | $\begin{gathered} \$ \\ 141.6 \end{gathered}$ | ＋3．96\％ | －2．14\％ |

TABLE 9: Ontario's Retail Growth: Unadjusted Sales

| Category | Actuals <br> (in millions of \$CAD, ie. x 1,000,000) |  |  | Percent Growth |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Ontario - Unadjusted Sales | March 2020 | Trend Value | March 2019 | MOM: Feb 2020 Mar 2020 | YOY: <br> Mar 2019 <br> Mar 2020 |
| T Total Retail Sales | $\begin{gathered} \$ \\ 16,530.0 \end{gathered}$ | $\begin{gathered} \$ \\ 16,940.4 \end{gathered}$ | $\begin{gathered} \$ \\ 17,991.0 \end{gathered}$ | + 2.64\% | - 8.12\% |
| Core-Retail <br> (Total Retail Sales excl. Total Auto \& Gas Sales) | $\begin{gathered} \$ \\ 11,343.6 \end{gathered}$ | $\begin{gathered} \$ \\ 11,258.5 \end{gathered}$ | $\begin{gathered} \$ \\ 11,020.3 \end{gathered}$ | + 10.39\% | + 2.93\% |
| Auto Parts <br> (Tires, Parts \& Accs.; Total Auto excl. Car sales) | $\begin{gathered} \$ \\ 193.3 \end{gathered}$ | $\begin{gathered} \$ \\ 190.2 \end{gathered}$ | $\begin{gathered} \$ \\ 215.3 \end{gathered}$ | + 12.92\% | - 10.25\% |
| Furniture \& Home Furnishings | $\begin{gathered} \$ \\ 420.0 \end{gathered}$ | $\begin{gathered} \$ \\ 503.3 \end{gathered}$ | $\begin{gathered} \$ \\ 599.1 \end{gathered}$ | - 17.64\% | - 29.90\% |
| Electronics \& Appliances | $\begin{gathered} \$ \\ 435.9 \end{gathered}$ | $\begin{gathered} \$ \\ 469.0 \end{gathered}$ | $\begin{gathered} \$ \\ 435.8 \end{gathered}$ | + 18.23\% | + 0.03\% |
| Building Mats. \& Garden Equip | $\begin{gathered} \$ \\ 952.6 \end{gathered}$ | $\begin{gathered} \$ \\ 866.3 \end{gathered}$ | $\begin{gathered} \$ \\ 956.3 \end{gathered}$ | + 25.02\% | - 0.39\% |
| Food \& Beverage Stores <br> (Grocery, Alcohol and Convenience Stores) | $\begin{gathered} \$ \\ 4,440.4 \end{gathered}$ | $\begin{gathered} \$ \\ 4,018.6 \end{gathered}$ | $\begin{gathered} \$ \\ 3,722.3 \end{gathered}$ | + 23.65\% | + 19.29\% |
| Health \& Personal Care <br> (Including Pharmacy) | $\begin{gathered} \$ \\ 1,695.5 \end{gathered}$ | $\begin{gathered} \$ \\ 1,623.7 \end{gathered}$ | $\begin{gathered} \$ \\ 1,524.4 \end{gathered}$ | + 9.93\% | + 11.23\% |
|  <br> Accessories | $\begin{gathered} \$ \\ 463.8 \end{gathered}$ | $\begin{gathered} \$ \\ 851.1 \end{gathered}$ | $\begin{gathered} \$ \\ 1,054.8 \end{gathered}$ | - 46.30\% | - 56.03\% |
| Sporting, hobby, book \& music | $\begin{gathered} \$ \\ 232.8 \end{gathered}$ | $\begin{gathered} \$ \\ 301.1 \end{gathered}$ | $\begin{gathered} \$ \\ 299.5 \end{gathered}$ | - 16.17\% | -22.26\% |
|  | $\begin{gathered} \$ \\ 2,242.9 \end{gathered}$ | $\begin{gathered} \$ \\ 2,142.7 \end{gathered}$ | $\begin{gathered} \$ \\ 1,994.5 \end{gathered}$ | + 18.38\% | + 12.45\% |

TABLE 10: Prince Edward Island's Retail Growth: Unadjusted Sales

| PEI - Unadjusted Sales | Actuals <br> (in millions of \$CAD, ie. x 1,000,000) |  |  | Percent Growth |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 2020 | Trend Value | March 2019 | MOM: <br> Feb 2020 <br> Mar 2020 | YOY: <br> Mar 2019 <br> Mar 2020 |
| Total Retail Sales | $\begin{gathered} \$ \\ 167.6 \end{gathered}$ | $\begin{gathered} \$ \\ 173.2 \end{gathered}$ | $\begin{gathered} \$ \\ 188.6 \end{gathered}$ | + 1.76\% | - 11.14\% |
| Core-Retail <br> (Total Retail Sales excl. Total Auto \& Gas Sales) | $\begin{gathered} \$ \\ 113.8 \end{gathered}$ | $\begin{gathered} \$ \\ 113.3 \end{gathered}$ | $\begin{gathered} \$ \\ 106.5 \end{gathered}$ | +8.56\% | + 6.89\% |
| Auto Parts (Tires, Parts \& Accs.; Total Auto excl. Car sales) | $\begin{gathered} \$ \\ 4.7 \end{gathered}$ | $\begin{array}{r} \$ \\ 4.5 \end{array}$ | $\begin{gathered} \$ \\ 4.6 \end{gathered}$ | + 11.64\% | + 1.63\% |
| Furniture \& Home Furnishings | $\begin{gathered} \$ \\ 4.4 \end{gathered}$ | $\begin{gathered} \$ \\ 4.6 \end{gathered}$ | $\begin{gathered} \$ \\ 4.8 \end{gathered}$ | + 3.93\% | - 8.49\% |
| Electronics \& Appliances | $\begin{gathered} \$ \\ 1.6 \end{gathered}$ | $\begin{gathered} \$ \\ 2.0 \end{gathered}$ | $\begin{gathered} \$ \\ 1.8 \end{gathered}$ | + 0.39\% | - 13.62\% |
| Building Mats. \& Garden Equip | $\begin{gathered} \$ \\ 15.6 \end{gathered}$ | $\begin{gathered} \$ \\ 16.6 \end{gathered}$ | $\begin{gathered} \$ \\ 13.3 \end{gathered}$ | - 7.05\% | + 17.42\% |
| Food \& Beverage Stores <br> (Grocery, Alcohol and Convenience Stores) | $\begin{gathered} \$ \\ 49.0 \end{gathered}$ | $\begin{gathered} \$ \\ 44.0 \end{gathered}$ | $\begin{gathered} \$ \\ 40.5 \end{gathered}$ | + 24.14\% | + 20.99\% |
| Health \& Personal Care (Including Pharmacy) | $\begin{gathered} \$ \\ 16.1 \end{gathered}$ | $\begin{gathered} \$ \\ 15.7 \end{gathered}$ | $\begin{gathered} \$ \\ 15.1 \end{gathered}$ | + 11.12\% | + 6.43\% |
|  <br> Accessories | $\begin{gathered} \$ \\ 3.2 \end{gathered}$ | $\begin{gathered} \$ \\ 4.8 \end{gathered}$ | $\begin{array}{r} \$ \\ 5.9 \end{array}$ | - 32.42\% | - 46.38\% |
| Sporting, hobby, book \& music | NA | NA | NA | NA | NA |
| General <br> Merchandise | $\begin{gathered} \$ \\ 15.9 \end{gathered}$ | $\begin{gathered} \$ \\ 16.2 \end{gathered}$ | $\begin{gathered} \$ \\ 15.6 \end{gathered}$ | + 12.09\% | + 1.93\% |
| Source: Statistics Canada. Table 20-10-0008-01 Retail trade sales by province and territory ( $\times 1,000$ ) |  |  |  |  |  |

TABLE 11: Quebec's Retail Growth: Unadjusted Sales

| Category | Actuals <br> (in millions of $\$ C A D$, ie. $\times 1,000,000)$ |  |  | Percent Growth |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Quebec - Unadjusted Sales | March 2020 | Trend Value | March 2019 | $\begin{gathered} \text { MOM: } \\ \text { Feb } 2020 \\ \text { Mar } 2020 \end{gathered}$ | YOY: <br> Mar 2019 <br> Mar 2020 |
| Total Retail Sales | $\begin{gathered} \$ \\ 8,731.9 \end{gathered}$ | $\begin{gathered} \$ \\ 9,223.1 \end{gathered}$ | $\begin{gathered} \$ \\ 10,479.8 \end{gathered}$ | -3.42\% | - 16.68\% |
| Core-Retail <br> (Total Retail Sales excl. Total Auto \& Gas Sales) | $\begin{gathered} \$ \\ 6,291.0 \end{gathered}$ | $\begin{gathered} \$ \\ 6,381.5 \end{gathered}$ | $\begin{gathered} \$ \\ 6,455.1 \end{gathered}$ | +6.45\% | - 2.54\% |
| Auto Parts <br> (Tires, Parts \& Accs.; Total Auto excl. Car sales) | $\begin{gathered} \$ \\ 109.5 \end{gathered}$ | $\begin{gathered} \$ \\ 110.6 \end{gathered}$ | $\begin{gathered} \$ \\ 127.2 \end{gathered}$ | + 2.44\% | - 13.85\% |
| Furniture \& Home Furnishings | $\begin{gathered} \$ \\ 258.4 \end{gathered}$ | $\begin{gathered} \$ \\ 302.9 \end{gathered}$ | $\begin{gathered} \$ \\ 354.7 \end{gathered}$ | - 17.43\% | - 27.15\% |
| Electronics \& Appliances | $\begin{gathered} \$ \\ 155.8 \end{gathered}$ | $\begin{gathered} \$ \\ 180.5 \end{gathered}$ | $\begin{gathered} \$ \\ 199.5 \end{gathered}$ | - 2.87\% | - 21.92\% |
| Building Mats. \& Garden Equip | $\begin{gathered} \$ \\ 516.8 \end{gathered}$ | $\begin{gathered} \$ \\ 477.0 \end{gathered}$ | $\begin{gathered} \$ \\ 488.0 \end{gathered}$ | + 20.62\% | + 5.90\% |
| Food \& Beverage Stores <br> (Grocery, Alcohol and Convenience Stores) | $\begin{gathered} \$ \\ 2,758.6 \end{gathered}$ | $\begin{gathered} \$ \\ 2,568.1 \end{gathered}$ | $\begin{gathered} \$ \\ 2,470.9 \end{gathered}$ | + 18.43\% | + 11.64\% |
| Health \& Personal Care <br> (Including Pharmacy) | $\begin{gathered} \$ \\ 977.7 \end{gathered}$ | $\begin{gathered} \$ \\ 978.8 \end{gathered}$ | $\begin{gathered} \$ \\ 1,014.7 \end{gathered}$ | + 4.91\% | - 3.64\% |
| Clothing \& Accessories | $\begin{gathered} \$ \\ 271.5 \end{gathered}$ | $\begin{gathered} \$ \\ 420.3 \end{gathered}$ | $\begin{gathered} \$ \\ 513.7 \end{gathered}$ | - 34.78\% | - 47.16\% |
| Sporting, hobby, book \& music | $\begin{gathered} \$ \\ 142.0 \end{gathered}$ | $\begin{gathered} \$ \\ 192.1 \end{gathered}$ | $\begin{gathered} \$ \\ 173.3 \end{gathered}$ | - 20.82\% | - 18.05\% |
| General Merchandise | $\begin{gathered} \$ \\ 968.4 \end{gathered}$ | $\begin{gathered} \$ \\ 1,000.3 \end{gathered}$ | $\begin{gathered} \$ \\ 998.7 \end{gathered}$ | + 6.90\% | - 3.04\% |
| Source: Statistics Canada. Table 20-10-0008-01 Retail trade sales by province and territory ( $\mathbf{1 , 0 0 0 \text { ) }}$ |  |  |  |  |  |

TABLE 12: Saskatchewan's Retail Growth: Unadjusted Sales

| Category | Actuals <br> (in millions of \$CAD, ie. x 1,000,000) |  |  | Percent Growth |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Saskatchewan Unadjusted Sales | March 2020 | Trend Value | March 2019 | MOM: <br> Feb 2020 <br> Mar 2020 | YOY: <br> Mar 2019 <br> Mar 2020 |
| Total Retail Sales | $\begin{gathered} \$ \\ 1,390.1 \end{gathered}$ | $\begin{gathered} \$ \\ 1,398.5 \end{gathered}$ | $\begin{gathered} \$ \\ 1,584.5 \end{gathered}$ | + 4.71\% | - 12.27\% |
| Core-Retail <br> (Total Retail Sales excl. Total Auto \& Gas Sales) | $\begin{gathered} \$ \\ 888.5 \end{gathered}$ | $\begin{gathered} \$ \\ 863.0 \end{gathered}$ | $\begin{gathered} \$ \\ 896.6 \end{gathered}$ | + 14.06\% | - 0.91\% |
| Auto Parts (Tires, Parts \& Accs.; Total Auto excl. Car sales) | $\begin{gathered} \$ \\ 30.0 \end{gathered}$ | $\begin{gathered} \$ \\ 30.5 \end{gathered}$ | $\begin{gathered} \$ \\ 37.1 \end{gathered}$ | + 12.12\% | - 18.93\% |
| Furniture \& Home Furnishings | $\begin{gathered} \$ \\ 25.4 \end{gathered}$ | $\begin{gathered} \$ \\ 29.7 \end{gathered}$ | $\begin{gathered} \$ \\ 39.2 \end{gathered}$ | - 10.06\% | - 35.27\% |
| Electronics \& Appliances | $\begin{gathered} \$ \\ 22.8 \end{gathered}$ | $\begin{gathered} \$ \\ 25.7 \end{gathered}$ | $\begin{gathered} \$ \\ 23.1 \end{gathered}$ | + 4.03\% | - 1.12\% |
| Building Mats. \& Garden Equip | $\begin{gathered} \$ \\ 73.5 \end{gathered}$ | $\begin{gathered} \$ \\ 69.9 \end{gathered}$ | $\begin{gathered} \$ \\ 95.5 \end{gathered}$ | + 15.92\% | - 23.03\% |
| Food \& Beverage Stores <br> (Grocery, Alcohol and Convenience Stores) | $\begin{gathered} \$ \\ 333.8 \end{gathered}$ | $\begin{gathered} \$ \\ 300.3 \end{gathered}$ | $\begin{gathered} \$ \\ 281.3 \end{gathered}$ | + 25.87\% | + 18.65\% |
| Health \& Personal Care <br> (Including Pharmacy) | $\begin{gathered} \$ \\ 123.3 \end{gathered}$ | $\begin{gathered} \$ \\ 113.5 \end{gathered}$ | $\begin{gathered} \$ \\ 111.8 \end{gathered}$ | + 18.71\% | + 10.32\% |
|  <br> Accessories | $\begin{gathered} \$ \\ 26.5 \end{gathered}$ | $\begin{gathered} \$ \\ 40.1 \end{gathered}$ | $\begin{gathered} \$ \\ 51.3 \end{gathered}$ | - 32.49\% | - 48.33\% |
| Sporting, hobby, book \& music | $\begin{gathered} \$ \\ 18.6 \end{gathered}$ | $\begin{gathered} \$ \\ 24.2 \end{gathered}$ | $\begin{gathered} \$ \\ 26.8 \end{gathered}$ | - 18.39\% | - 30.50\% |
| General Merchandise | $\begin{gathered} \$ \\ 231.1 \end{gathered}$ | $\begin{gathered} \$ \\ 225.6 \end{gathered}$ | $\begin{gathered} \$ \\ 232.4 \end{gathered}$ | + 14.13\% | - 0.55\% |
| Source: Statistics Canada. Table 20-10-0008-01 Retail trade sales by province and territory ( $\mathbf{1 , 0 0 0 \text { ) }}$ |  |  |  |  |  |

For additional information, contact:
Kate Skipton
Senior Policy Analyst
Tel: 4164673744 | 1.888.373.8245 Ext. 225
Email: kskipton@retailcouncil.orginformation that addresses the interests of retailers inCanada, please visit our website, retailcouncil.org.

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