

# **Retail by the Numbers Retail statistics for March 2020**

From Statistics Canada's May 2020 retail trade release







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### This report builds on Statistics Canada data

While this report is heavily reliant on Statistics Canada data, there are a few key ways that RCC supplements Statistics Canada's data in order to support the reader. RCC's value-add here is:

- **Retail Trend Numbers**: Statistics Canada has a method that they report online for calculating trend numbers. RCC adds that trend calculation to its numbers.
- Core-Retail Sales: This category captures the types of retail sales most common among RCC members. Specifically, Core-Retail removes gasoline station and motor vehicle and parts sales from total retail sales by subtracting Statistics Canada NAICS 447 and 441 from NAICS 44-45.

## 1 | NATIONAL HIGHLIGHTS

#### **Retail Sales Numbers**

In March 2020, about 40% of Canadian retailers experienced store shutdowns of five days on average (Source: Statistics Canada, Retail Trade, March 2020). Canadian total retail posted a historic MoM seasonally adjusted decline of -10% in March. Sectors that experienced the most March shutdowns, such as furniture and clothing, experienced severe declines. Others that stayed open, and could satisfy high consumer demand, such as the food and beverage and health and personal care sectors, did well. Core retail actually increased by 2.82% nationally.

(updated monthly)

March 2020 yearover-year seasonally adjusted Core Retail rose 4.52%.

TABLE 1: Canada's Retail Growth: Seasonally Adjusted Sales

Actuals Percent Growth (in millions of \$CAD, ie. x 1,000,000)

		(in millions of \$CAD, ie. x 1,000,000)							
Cate	gory da - Seasonally Adjusted Sales	March 2020	Trend Value	March 2019	MOM: Feb 2020 Mar 2020	YOY: Mar 2019 Mar 2020			
P	Total Retail Sales	\$ 47,074.1	\$ 50,304.7	\$ 51,409.0	- 10.02%	- 8.43%			
	Core-Retail (Total Retail Sales excl. Total Auto & Gas Sales)	\$ 33,552.4	\$ 32,942.7	\$ 32,102.5	+ 2.82%	+ 4.52%			
0	Auto Parts (Tires, Parts & Accs.; Total Auto excl. Car sales)	\$ 777.4	\$ 824.4	\$ 891.6	- 11.46%	- 12.80%			
	Furniture & Home Furnishings	\$ 1,212.9	\$ 1,451.8	\$ 1,630.3	- 24.49%	- 25.60%			
	Electronics & Appliances	\$ 1,144.0	\$ 1,141.4	\$ 1,164.2	+ 0.79%	- 1.73%			
-	Building Mats. & Garden Equip	\$ 3,284.6	\$ 3,284.7	\$ 3,235.0	+ 0.04%	+ 1.53%			
5	Food & Beverage Stores (Grocery, Alcohol and Convenience Stores)	\$ 13,373.9	\$ 11,827.8	\$ 10,710.4	+ 22.77%	+ 24.87%			
	Health & Personal Care (Including Pharmacy)	\$ 4,257.1	\$ 4,123.1	\$ 4,009.0	+ 4.61%	+ 6.19%			
	Clothing & Accessories	\$ 1,431.5	\$ 2,394.3	\$ 2,975.3	- 51.31%	- 51.89%			
	Sporting, hobby, book & music	\$ 814.4	\$ 956.8	\$ 1,028.1	- 23.83%	- 20.79%			
	General Merchandise	\$ 6,575.9	\$ 6,289.1	\$ 5,999.3	+ 6.43%	+ 9.61%			
Source	e: Statistics Canada. Table 20-10-0008-01 Ref	tail trade sales by province	and territory (x 1,0	100)					

**TABLE 2: Canada's Retail Growth: Unadjusted Sales** 

Actuals (in millions of \$CAD, ie. x 1,000,000)

Percent Growth

(III TITILIOUS OF \$CAD, 16. X 1,000,000)							
March 2020	Trend Value	March 2019	MOM: Feb 2020 Mar 2020	YOY: Mar 2019 Mar 2020			
\$ 43,424.2	\$ 44,623.0	\$ 48,711.5	+ 1.22%	- 10.85%			
\$ 30,013.1	\$ 29,680.7	\$ 29,489.9	+ 10.60%	+ 1.77%			
\$ 667.0	\$ 660.0	\$ 744.5	+ 9.15%	- 10.40%			
\$ 1,144.2	\$ 1,318.1	\$ 1,549.8	- 13.50%	- 26.17%			
\$ 980.5	\$ 1,058.2	\$ 1,011.8	+ 14.20%	- 3.09%			
\$ 2,619.9	\$ 2,393.6	\$ 2,557.9	+ 20.74%	+ 2.42%			
\$ 12,292.1	\$ 11,090.9	\$ 10,414.7	+ 24.16%	+ 18.03%			
\$ 4,203.7	\$ 4,074.9	\$ 3,985.0	+ 9.86%	+ 5.49%			
\$ 1,184.3	\$ 2,044.0	\$ 2,580.9	- 42.66%	- 54.11%			
\$ 660.4	\$ 851.9	\$ 846.0	- 16.55%	- 21.94%			
\$ 5,683.5	\$ 5,562.9	\$ 5,352.8	+ 13.55%	+ 6.18%			
	\$ 43,424.2 \$ 30,013.1 \$ 667.0 \$ 1,144.2 \$ 980.5 \$ 2,619.9 \$ 12,292.1 \$ 4,203.7 \$ 1,184.3 \$ 660.4 \$ 5,683.5	March 2020         Trend Value           \$         \$           43,424.2         44,623.0           \$         \$           30,013.1         29,680.7           \$         \$           667.0         660.0           \$         \$           1,144.2         1,318.1           \$         \$           980.5         1,058.2           \$         \$           2,619.9         2,393.6           \$         \$	March 2020         Trend Value         March 2019           \$         \$         \$           43,424.2         44,623.0         48,711.5           \$         \$         \$           30,013.1         29,680.7         29,489.9           \$         \$         \$           667.0         660.0         744.5           \$         \$         \$           1,144.2         1,318.1         1,549.8           \$         \$         \$           980.5         1,058.2         1,011.8           \$         \$         \$           2,619.9         2,393.6         2,557.9           \$         \$         \$           12,292.1         11,090.9         10,414.7           \$         \$         \$           4,203.7         4,074.9         3,985.0           \$         \$         \$           1,184.3         2,044.0         2,580.9           \$         \$         \$           1,184.3         2,044.0         2,580.9           \$         \$         \$           660.4         851.9         846.0           \$         \$         \$	March 2020         Trend Value         March 2019         Mom: Feb 2020 Mar 2020           \$         \$         \$         \$           43,424.2         44,623.0         48,711.5         + 1.22%           \$         \$         \$         \$           30,013.1         29,680.7         29,489.9         + 10.60%           \$         \$         \$         \$           667.0         660.0         744.5         + 9.15%           \$         \$         \$         \$           \$         \$         \$         \$           \$         \$         \$         \$           \$         \$         \$         \$           \$         \$         \$         \$           \$         \$         \$         \$           \$         \$         \$         \$           \$         \$         \$         \$           \$         \$         \$         \$           \$         \$         \$         \$           \$         \$         \$         \$           \$         \$         \$         \$           \$         \$         \$         \$           \$			

Source: Statistics Canada. Table 20-10-0008-01 Retail trade sales by province and territory (x 1,000)

## 2 | PROVINCIAL NUMBERS

COVID-19 is an unprecedented period for retail. When Statistics Canada (StatCan) released the March 2020 unadjusted and seasonally adjusted retail sales datasets on which Retail by the Numbers is based, StatCan included their own analysis of seasonally adjusted total provincial sales. A seasonally adjusted dataset allows for more meaningful examination of economic trends over time by mitigating the effects of seasonal and calendar events. The StatCan table below, "Retail sales decline in all provinces," captures <a href="seasonally adjusted">seasonally adjusted</a> sales declines for total retail in each province (<a href="Table source">Table source</a>: Statistics Canada, Retail Trade, March 2020). In contrast, the provincial sales results in the Retail by the Numbers tables in the rest of this section use <a href="unadjusted">unadjusted</a> retail sales data to report total, core and sub-sector provincial retail sales. This is because only the unadjusted retail sales dataset contains the provincial retail sub-sector data that allows us to analyze provincial sub-sectors and core retail.

## Retail sales decline in all provinces

	1-month % change
Canada	-10.0
Newfoundland and Labrador	-1.7
Prince Edward Island	-11.9
Nova Scotia	-11.3
New Brunswick	-9.9
Quebec	-15.7
Ontario	-9.0
Manitoba	-8.0
Saskatchewan	-1.5
Alberta	-13.0
British Columbia	-4.6

**TABLE 3: Alberta's Retail Growth: Unadjusted Sales** 

(in millions of \$CAD, ie. x 1,000,000)							
Alberta - Unadjusted Sales	March 2020	Trend Value	March 2019	MOM: Feb 2020 Mar 2020	YOY: Mar 2019 Mar 2020		
Total Retail Sales	\$	\$	\$				
	5,594.1	5,864.5	6,582.5	- 2.69%	- 15.02%		
Core-Retail (Total Retail Sales excl. Total Auto & Gas Sales)	\$ 3,694.1	\$ 3,680.0	\$ 3,734.4	+ 9.69%	- 1.08%		
Auto Parts (Tires, Parts & Accs.; Total	\$	\$	\$				
Auto excl. Car sales)	116.8	119.4	134.2	+ 5.00%	- 12.94%		
Furniture & Home	\$	\$	\$				
Furnishings	144.8	165.4	205.4	- 11.00%	- 29.49%		
Electronics &	\$	\$	\$				
Appliances	136.3	144.2	146.2	+ 16.15%	- 6.78%		
Building Mats. &	\$	\$	\$				
Garden Equip	280.6	290.0	304.2	- 0.67%	- 7.75%		
Food & Beverage Stores (Grocery, Alcohol and Convenience Stores)	\$ 1,483.3	\$ 1,313.6	\$ 1,216.2	+ 28.24%	+ 21.96%		
Health & Personal	_	1					
Care	\$	\$	\$				
(Including Pharmacy)	456.5	440.5	444.1	+ 13.13%	+ 2.79%		
Clothing &	\$	\$	\$				
Accessories	141.6	254.0	334.1	- 45.73%	- 57.62%		
Sporting, hobby,	\$	\$	\$				
book & music	80.1	107.8	126.6	- 20.18%	- 36.75%		
General	\$	\$	\$				
Merchandise	804.9	797.3	791.4	+ 9.43%	+ 1.71%		
Source: Statistics Canada. Table 20-10-0008-01 Retail trade sales by province and territory (x 1,000)							

**TABLE 4: British Columbia's Retail Growth: Unadjusted Sales** 

(in millions of \$CAD, ie. x 1,000,000)								
	h Columbia - ljusted Sales	March 2020	Trend Value	March 2019	MOM: Feb 2020 Mar 2020	YOY: Mar 2019 Mar 2020		
[P	<b>Total Retail Sales</b>	\$ 6,600.8	\$ 6,561.8	\$ 6,983.5	+ 5.31%	- 5.48%		
Total /	Core-Retail (Total Retail Sales excl. Auto & Gas Sales)	\$ 4,720.7	\$ 4,511.2	\$ 4,424.1	+ 14.86%	+ 6.71%		
(O) Auto e	Auto Parts (Tires, Parts & Accs.; Total excl. Car sales)	\$ 121.8	\$ 116.8	\$ 135.1	+ 9.59%	- 9.90%		
	Furniture & Home Furnishings	\$ 191.8	\$ 205.4	\$ 227.8	- 6.20%	- 15.82%		
	Electronics & Appliances	\$ 179.0	\$ 181.7	\$ 151.3	+ 23.25%	+ 18.29%		
-	Building Mats. & Garden Equip	\$ 503.2	\$ 427.1	\$ 451.2	+ 26.20%	+ 11.54%		
•	Food & Beverage Stores  Pry, Alcohol and nience Stores)	\$ 1,977.9	\$ 1,715.8	\$ 1,589.4	+ 31.14%	+ 24.44%		
(Included)	Health & Personal Care ling Pharmacy)	\$ 531.8	\$ 519.1	\$ 503.8	+ 9.93%	+ 5.56%		
(include	Clothing & Accessories	\$ 193.0	\$ \$ 336.9	\$ \$ 452.7	- 44.12%	- 57.37%		
	Sporting, hobby, book & music	\$ 126.3	\$ 152.2	\$ 139.7	- 13.70%	- 9.60%		
	General Merchandise	\$ 800.1	\$ 756.8	\$ 714.6	+ 16.17%	+ 11.96%		
Source	Source: Statistics Canada. Table 20-10-0008-01 Retail trade sales by province and territory (x 1,000)							

**TABLE 5: Manitoba's Retail Growth: Unadjusted Sales** 

(in millions of \$CAD, ie. x 1,000,000)							
Manitoba - Unadjusted Sales	March 2020	Trend Value	March 2019	MOM: Feb 2020 Mar 2020	YOY: Mar 2019 Mar 2020		
Total Retail Sales	\$ 1,552.6	\$ 1,543.3	\$ 1,703.4	+ 5.10%	- 8.85%		
Core-Retail (Total Retail Sales excl. Total Auto & Gas Sales)	\$ 1,026.3	\$ 978.6	\$ 1,006.9	+ 18.11%	+ 1.93%		
Auto Parts (Tires, Parts & Accs.; Total Auto excl. Car sales)	\$ 34.5	\$ 33.1	\$ 36.3	+ 10.89%	- 4.84%		
Furniture & Home Furnishings	\$ 44.0	\$ 44.6	\$ 46.5	+ 3.29%	- 5.48%		
Electronics & Appliances	\$ 23.1	\$ 25.2	\$ 24.4	+ 20.36%	- 5.29%		
Building Mats. & Garden Equip	\$ 104.1	\$ 87.0	\$ 95.0	+ 40.07%	+ 9.53%		
Food & Beverage Stores (Grocery, Alcohol and Convenience Stores)	\$ 417.8	\$ 374.9	\$ 368.2	+ 26.68%	+ 13.45%		
Health & Personal Care (Including Pharmacy)	\$ 121.5	\$ 114.2	\$ 114.2	+ 18.34%	+ 6.39%		
Clothing & Accessories	\$ 34.6	\$ 53.8	\$ 67.0	- 36.84%	- 48.30%		
Sporting, hobby, book & music	\$ 21.2	\$ 27.1	\$ 30.2	- 12.01%	- 29.93%		
General Merchandise Source: Statistics Canada, Table 2	\$ 213.2 0-10-0008-01 Retail trade	\$ 209.3	\$ 218.3 tory (x 1.000)	+ 15.14%	- 2.32%		
Source: Statistics Canada. Table 20-10-0008-01 Retail trade sales by province and territory (x 1,000)							

TABLE 6: New Brunswick's Retail Growth: Unadjusted Sales

Source: Statistics Canada. Table 20-10-0008-01 Retail trade sales by province and territory (x 1,000)

Category	Actuals			Percent Growth		
	(in m	illions of \$CAD, ie. x 1,000	,000)			
New Brunswick -				MOM:	YOY:	
Unadjusted Sales	March 2020	<b>Trend Value</b>	<b>March 2019</b>	Feb 2020	Mar 2019	
				Mar 2020	Mar 2020	
Total Retail Sales	\$	\$	\$			
	924.1	957.5	1,033.3	+ 1.19%	- 10.57%	
Core-Retail	\$	\$	ć			
(Total Retail Sales excl.	·	<b>'</b>	\$	40.400/	6.000/	
Total Auto & Gas Sales)	611.6	606.9	575.2	+ 10.13%	+ 6.32%	
Auto Parts  (Tires, Parts & Accs : Total	\$	\$	\$			
(Tires, Parts & Accs.; Total Auto excl. Car sales)	23.7	21.0	20.9	+ 40.85%	+ 13.58%	
Furniture & Home	\$	\$	\$			
Furnishings	17.1	19.6	23.0	- 6.58%	- 25.69%	
Electronics &	\$	\$	\$			
Appliances	9.9	11.0	11.1	+ 8.05%	- 11.24%	
Building Mats. &	\$	\$	\$			
Garden Equip	57.7	53.1	48.4	+ 15.85%	+ 19.15%	
Food & Beverage						
Stores	\$	\$	\$			
(Grocery, Alcohol and Convenience Stores)	227.5	209.8	196.0	+ 20.11%	+ 16.09%	
Health & Personal	227.5	203.0	150.0	. 20.1170	1 10.0370	
Care	\$	\$	\$			
(Including Pharmacy)	95.6	93.7	87.1	+ 15.42%	+ 9.78%	
Clothing &	\$	\$	\$			
Accessories	16.5	27.8	34.8	- 40.78%	- 52.65%	
Sporting, hobby,	\$	\$	\$			
book & music	13.9	15.7	15.6	+ 4.47%	- 10.78%	
<b>General</b>	\$	\$	\$			
Merchandise	148.9	151.1	134.8	+ 6.42%	+ 10.46%	

TABLE 7: Newfoundland and Labrador's Retail Growth: Unadjusted Sales

(in millions of \$CAD, ie. x 1,000,000)							
Newfoundland and Labrador - Unadjusted Sales	March 2020	Trend Value	March 2019	MOM: Feb 2020 Mar 2020	YOY: Mar 2019 Mar 2020		
Total Retail Sales	\$ 648.4	\$ 640.1	\$ 703.3	+ 6.93%	- 7.80%		
Core-Retail (Total Retail Sales excl. Total Auto & Gas Sales)	\$ 427.0	\$ 410.4	\$ 403.3	+ 15.32%	+ 5.88%		
Auto Parts (Tires, Parts & Accs.; Total Auto excl. Car sales)	\$ 10.3	\$ 10.6	\$ 10.8	+ 8.05%	- 3.98%		
Furniture & Home Furnishings	NA	NA	NA	NA	NA		
Electronics & Appliances	\$ 4.4	\$ 5.3	\$ 5.0	+ 6.13%	- 12.23%		
Building Mats. & Garden Equip	NA	NA	NA	NA	NA		
Food & Beverage Stores (Grocery, Alcohol and Convenience Stores)	\$ 187.5	\$ 169.4	\$ 163.5	+ 22.82%	+ 14.64%		
Health & Personal Care (Including Pharmacy)	\$ 63.1	\$ 58.3	\$ 57.5	+ 19.64%	+ 9.72%		
Clothing & Accessories	\$ 11.1	\$ 17.7	\$ 20.5	- 31.57%	- 45.84%		
Sporting, hobby, book & music	\$ 5.1	\$ 6.7	\$ 7.8	- 10.60%	- 33.98%		
General Merchandise	\$ 102.8	\$ 101.2	\$ 93.7	+ 13.81%	+ 9.65%		
Source: Statistics Canada. Table 20-10-0008-01 Retail trade sales by province and territory (x 1,000)							

**TABLE 8: Nova Scotia's Retail Growth: Unadjusted Sales** 

Category Percent Growth Actuals

(in millions of \$CAD, ie. x 1,000,000)						
Nova Scotia - Unadjusted Sales	March 2020	Trend Value	March 2019	MOM: Feb 2020 Mar 2020	YOY: Mar 2019 Mar 2020	
Total Retail Sales	\$	\$	\$			
2.6	1,104.4	1,152.4	1,279.3	+ 1.52%	- 13.68%	
<b>Core-Retail</b>	\$	\$	\$			
(Total Retail Sales excl.	·		· ·	. 44 C40/	. 2 200/	
Total Auto & Gas Sales)	759.4	751.3	735.3	+ 11.64%	+ 3.28%	
Auto Parts	\$	\$	\$			
(Tires, Parts & Accs.; Total Auto excl. Car sales)	18.9	19.4	19.9	+ 15.38%	- 5.00%	
Furniture & Home	\$	\$	\$			
Furnishings	25.4	28.7	33.4	- 5.46%	- 24.07%	
Electronics &	\$	\$	\$			
Appliances	10.3	12.3	11.8	+ 7.77%	- 12.77%	
Building Mats. &	\$	\$	\$			
Garden Equip	76.6	72.0	68.8	+ 22.53%	+ 11.31%	
Food & Beverage						
Stores	\$	\$	\$			
(Grocery, Alcohol and	چ 327.7	296.6	۶ 283.4	+ 23.58%	+ 15.61%	
Convenience Stores)  Health & Personal	327.7	290.0	203.4	T 23.36/0	+ 13.01/0	
Care	\$	\$	Ś			
(Including Pharmacy)	114.2	109.5	104.4	+ 13.04%	+ 9.36%	
Clothing &	\$	\$	\$	2010170	7 510070	
Accessories	21.4	36.0	44.3	- 38.78%	- 51.68%	
Sporting, hobby,	\$	\$	\$			
book & music	15.0	19.0	20.1	- 7.77%	- 25.04%	
<b>General</b>	\$	\$	\$			
Merchandise	138.5	146.0	141.6	+ 3.96%	- 2.14%	
Source: Statistics Canada. Table 2	0-10-0008-01 Retail trade	sales by province and terri	tory (x 1,000)			

**RETAIL BY THE NUMBERS** 

**TABLE 9: Ontario's Retail Growth: Unadjusted Sales** 

(in millions of \$CAD, ie. x 1,000,000)							
Ontario - Unadjusted Sales	March 2020	Tuend Value	March 2019	MOM:	YOY:		
Sales	March 2020	Trend Value	March 2019	Feb 2020 Mar 2020	Mar 2019 Mar 2020		
Total Retail Sales	\$	\$	\$				
	16,530.0	16,940.4	17,991.0	+ 2.64%	- 8.12%		
Core-Retail (Total Retail Sales excl.	\$	\$	\$				
Total Auto & Gas Sales)	11,343.6	11,258.5	11,020.3	+ 10.39%	+ 2.93%		
Auto Parts (Tires, Parts & Accs.; Total	\$	\$	\$				
Auto excl. Car sales)	193.3	190.2	215.3	+ 12.92%	- 10.25%		
Furniture & Home	\$	\$	\$				
Furnishings	420.0	503.3	599.1	- 17.64%	- 29.90%		
Electronics &	\$	\$	\$				
Appliances	435.9	469.0	435.8	+ 18.23%	+ 0.03%		
Building Mats. &	\$	\$	\$				
Garden Equip	952.6	866.3	956.3	+ 25.02%	- 0.39%		
Food & Beverage							
Stores	\$	\$	\$				
(Grocery, Alcohol and Convenience Stores)	4,440.4	4,018.6	3,722.3	+ 23.65%	+ 19.29%		
Health & Personal							
Care	\$	\$	\$				
(Including Pharmacy)	1,695.5	1,623.7	1,524.4	+ 9.93%	+ 11.23%		
Clothing &	\$	\$	\$				
Accessories	463.8	851.1	1,054.8	- 46.30%	- 56.03%		
Sporting, hobby,	\$	\$	\$				
book & music	232.8	301.1	299.5	- 16.17%	- 22.26%		
General	\$	\$	\$				
Merchandise	2,242.9	2,142.7	1,994.5	+ 18.38%	+ 12.45%		
Source: Statistics Canada. Table 20-10-0008-01 Retail trade sales by province and territory (x 1,000)							

**TABLE 10: Prince Edward Island's Retail Growth: Unadjusted Sales** 

(in millions of \$CAD, ie. x 1,000,000)						
PEI - Unadjusted Sales	March 2020	Trend Value	March 2019	MOM: Feb 2020 Mar 2020	YOY: Mar 2019 Mar 2020	
Total Retail Sales	\$ 167.6	\$ 173.2	\$ 188.6	+ 1.76%	- 11.14%	
Core-Retail (Total Retail Sales excl. Total Auto & Gas Sales)	\$ 113.8	\$ 113.3	\$ 106.5	+ 8.56%	+ 6.89%	
Auto Parts (Tires, Parts & Accs.; Total Auto excl. Car sales)	\$ 4.7	\$ 4.5	\$ 4.6	+ 11.64%	+ 1.63%	
Furniture & Home Furnishings	\$ 4.4	\$ 4.6	\$ 4.8	+ 3.93%	- 8.49%	
Electronics & Appliances	\$ 1.6	\$ 2.0	\$ 1.8	+ 0.39%	- 13.62%	
Building Mats. & Garden Equip	\$ 15.6	\$ 16.6	\$ 13.3	- 7.05%	+ 17.42%	
Food & Beverage Stores (Grocery, Alcohol and Convenience Stores)	\$ 49.0	\$ 44.0	\$ 40.5	+ 24.14%	+ 20.99%	
Health & Personal Care (Including Pharmacy)	\$ 16.1	\$ 15.7	\$ 15.1	+ 11.12%	+ 6.43%	
Clothing & Accessories	\$ 3.2	\$ 4.8	\$ 5.9	- 32.42%	- 46.38%	
Sporting, hobby, book & music	NA	NA	NA	NA	NA	
General Merchandise Source: Statistics Canada. Table 20	\$ 15.9	\$ 16.2	\$ 15.6	+ 12.09%	+ 1.93%	

**TABLE 11: Quebec's Retail Growth: Unadjusted Sales** 

(in millions of \$CAD, ie. x 1,000,000)						
Quebec - Unadjusted Sales	March 2020	Trend Value	March 2019	MOM: Feb 2020 Mar 2020	YOY: Mar 2019 Mar 2020	
Total Retail Sales	\$ 8,731.9	\$ 9,223.1	\$ 10,479.8	- 3.42%	- 16.68%	
Core-Retail (Total Retail Sales excl. Total Auto & Gas Sales)	\$ 6,291.0	\$ 6,381.5	\$ 6,455.1	+ 6.45%	- 2.54%	
Auto Parts (Tires, Parts & Accs.; Total Auto excl. Car sales)	\$ 109.5	\$ 110.6	\$ 127.2	+ 2.44%	- 13.85%	
Furniture & Home Furnishings	\$ 258.4	\$ 302.9	\$ 354.7	- 17.43%	- 27.15%	
Electronics & Appliances	\$ 155.8	\$ 180.5	\$ 199.5	- 2.87%	- 21.92%	
Building Mats. & Garden Equip	\$ 516.8	\$ 477.0	\$ 488.0	+ 20.62%	+ 5.90%	
Food & Beverage Stores (Grocery, Alcohol and Convenience Stores)	\$ 2,758.6	\$ 2,568.1	\$ 2,470.9	+ 18.43%	+ 11.64%	
Health & Personal Care (Including Pharmacy)	\$ 977.7	\$ 978.8	\$ 1,014.7	+ 4.91%	- 3.64%	
Clothing & Accessories	\$ 271.5	\$ 420.3	\$ 513.7	- 34.78%	- 47.16%	
Sporting, hobby, book & music	\$ 142.0	\$ 192.1	\$ 173.3	- 20.82%	- 18.05%	
General Merchandise	\$ 968.4	\$ 1,000.3	\$ 998.7	+ 6.90%	- 3.04%	
Source: Statistics Canada. Table 20-10-0008-01 Retail trade sales by province and territory (x 1,000)						

TABLE 12: Saskatchewan's Retail Growth: Unadjusted Sales

Saskatchewan -					(in millions of \$CAD, ie. x 1,000,000)					
Unadjusted Sales	March 2020	Trend Value	March 2019	MOM: Feb 2020 Mar 2020	YOY: Mar 2019 Mar 2020					
Total Retail Sales	\$ 1,390.1	\$ 1,398.5	\$ 1,584.5	+ 4.71%	- 12.27%					
Core-Retail (Total Retail Sales excl. Total Auto & Gas Sales)	\$ 888.5	\$ 863.0	\$ 896.6	+ 14.06%	- 0.91%					
Auto Parts (Tires, Parts & Accs.; Total Auto excl. Car sales)	\$ 30.0	\$ 30.5	\$ 37.1	+ 12.12%	- 18.93%					
Furniture & Home Furnishings	\$ 25.4	\$ 29.7	\$ 39.2	- 10.06%	- 35.27%					
Electronics & Appliances	\$ 22.8	\$ 25.7	\$ 23.1	+ 4.03%	- 1.12%					
Building Mats. & Garden Equip	\$ 73.5	\$ 69.9	\$ 95.5	+ 15.92%	- 23.03%					
Food & Beverage Stores (Grocery, Alcohol and Convenience Stores)	\$ 333.8	\$ 300.3	\$ 281.3	+ 25.87%	+ 18.65%					
Health & Personal Care (Including Pharmacy)	\$ 123.3	\$ 113.5	\$ 111.8	+ 18.71%	+ 10.32%					
Clothing & Accessories	\$ 26.5	\$ 40.1	\$ 51.3	- 32.49%	- 48.33%					
Sporting, hobby, book & music	\$ 18.6	\$ 24.2	\$ 26.8	- 18.39%	- 30.50%					
General Merchandise Source: Statistics Canada. Table 2	\$ 231.1	\$ 225.6	\$ 232.4	+ 14.13%	- 0.55%					

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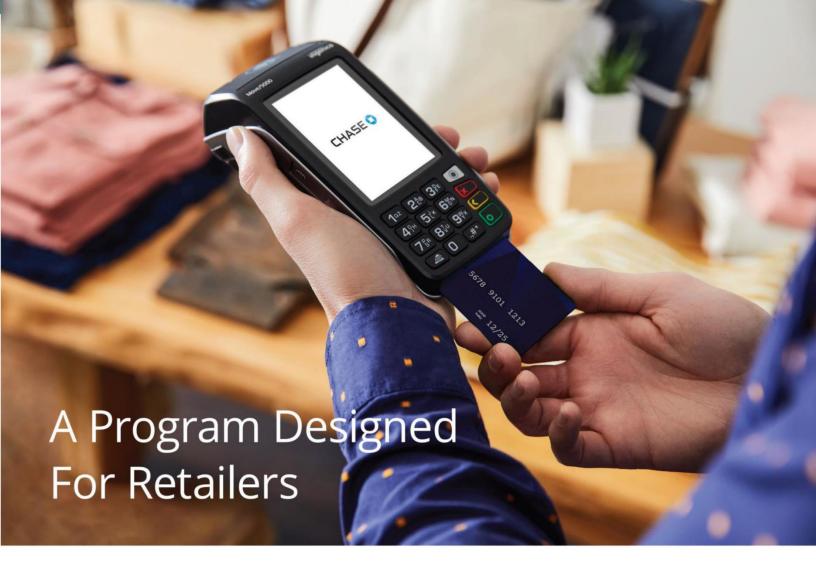


To access additional industry research, tools and information that addresses the interests of retailers in Canada, please visit our website, retailcouncil.org.

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